



**PRESS RELEASE**

For immediate release

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**Sowell Management Names New Chief Revenue Officer**  
*Jason Inglis to Fuel Growth of Expanding RIA*

**August, 2022** – Sowell Management, headquartered in North Little Rock, Arkansas, has named a new Chief Revenue Officer (CRO) to lead the company’s aggressive growth initiatives.

Bill Sowell, CEO, announced that Jason Inglis, a seasoned veteran with more than 25 years’ experience in the financial advisory space, will join the team as CRO, a new position for the firm.

Sowell Management, a privately held Registered Investment Advisory firm (RIA), provides people, processes and technology – turnkey solutions – that allow independent financial advisors to be in business for themselves not by themselves. They have been in operation for more than two decades and have experienced exponential growth over the past several years. Sowell Management has grown to more than \$4B today in AUM/AUA (as of August, 2022).

“We have expanded our product offerings and technology ecosystem and made exciting advancements in our FLEX asset management platform – and, as we did, the next logical step was to bring on Jason as CRO to oversee them,” said Bill Sowell, CEO.

“This year has been one of refining and enhancing our offerings. Today, more than ever, we are in a strong position to empower our advisor partners with the resources and tools needed to grow their business or achieve their goal of becoming independent.

Sowell said Inglis will have a pivotal role in directly influencing the future of the company – building existing and new relationships. He will work to connect the different disciplines within Sowell Management and expand them into higher revenue-generating centers.

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“Jason will concentrate on the recruitment of new advisors, the growth of existing advisors and the development of products and offerings to assist with both. In the next few years, I expect Sowell Management to be a \$10 to \$12 billion firm\*, and with Jason spearheading the drive of growth, we believe that number is well within grasp,” Sowell added.

Inglis most recently served as president of Integrated Advisors Network where he was responsible for developing and implementing the firm’s strategic growth plans with an emphasis on leading new client acquisition efforts and the overall evolution of the firm’s brand. Previously, he served for more than 20 years in various senior executive roles with ReDefine Independent Advisors, Angel Oak Capital Partners, Deutsche Bank (DWS), Investnet and BNY Mellon (Lockwood).

“Jason is a results-driven leader with a charismatic personality. That, coupled with his extensive experience in establishing partnerships, made him a perfect choice for the role,” said Sowell Management President Daryl Seaton.

“Jason is keenly aware of what it takes for our advisors to succeed, and he has a passion for consulting with advisors to transition their business into an area that helps take them to the next level – whatever that may be. His ability to integrate and streamline our solutions and make things simpler and better for advisors is an ideal combination,” he said.

Inglis said he is excited to join the Sowell Management team. “Sowell has a deep understanding of financial advisors that allows them to be a true partner. Their intentional focus on growth for their advisors, while allowing them the freedom and the flexibility to remain independent, is ultimately what made me choose Sowell,” he said.

For more about Sowell Management and to see how financial advisors successfully find their independence, visit [www.SowellManagement.com](http://www.SowellManagement.com).

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### **About Sowell Management**

[Sowell Management](http://www.SowellManagement.com) is a privately held Registered Investment Advisor (RIA) and a trusted partner to financial advisors. From breakaway to legacy, Sowell provides a transformative platform of services and solutions that lead advisors to a path of independence – to be in business for themselves, not by themselves. Sowell is a nationwide leader in the RIA industry and was recognized in 2020 by Barron’s as a Top 100 RIA. Known as the “advisor to financial advisors,” Sowell serves advisors nationwide and manages more than \$4 billion in AUM/AUA\* as of August 2022. Sowell meets advisors where they are and takes them where they want to go. There for the advisors; there for the journey.

*\*Regulatory assets under management are assets where Sowell provides continuous and regular supervisory or management services to client portfolios. Assets under administration is a measurer of the total assets for which Sowell provides administrative services.*